

Future-proof Your Business with FlexDev

FlexDev have pioneered a **Next Generation Delivery Center+ [NGDC] Model** using the latest methodologies and technologies available on the market today.

The Center is leveraged by companies as an alternative to a typical outsourcing model and services and typically our clients are in the same time zone (Nearshore). FlexDev employs best in class business and finance professionals to help exceed our client's expectations

## Polish developers are some of the best programmers in the world

Polish development teams are widely recognized as the best developers in the world. They get the highest ranks in international programming contests, such as Google Code Jam, Microsoft Imagine Cup, the Central European Programming Contest (CEPC).

We focus on using cutting-edge technologies. We use best practices, methodologies, work with modern practices, and we are very passionate about code quality. We also share knowledge and best practices with our clients.

## Work smart and effectively

Our Polish development teams are familiar with project management best practices. We work with Agile and Scrum daily, we closely align with our clients' teams to achieve the best productivity during the whole process of application development maximizing return of investment of every project and every product.

By creating multi-disciplinary teams, we have a wide overview of the project, and we can focus on quality, performance, design, user experience, but also on the process of development and your experience as a client. Working on numerous projects, we develop the best product development practices that contribute to faster and more efficient delivery.



### POLAND

Baraniaka 6, 61-131 Poznan,  
Poland

t: + 48 791 21 21 24

### UNITED KINGDOM

1st Floor 85 Great Portland Street London,  
UK W1W 7LT, United Kingdom

+ 44 207 193 8726

### UNITED STATES OF AMERICA

15000 Market Street, 12th Floor, East Tower,  
Philadelphia, Pennsylvania, 19102 USA

+ 1 215 600 0878

## Why should you trust FlexDev to build you an ITO Next Generation Delivery Center NGDC+



### Local Anchor

Being based locally on the ground in Poznan, we have a very good understanding of the employment availability, the competitive landscape and excellent relationships with local suppliers and business's which makes us ideal to partner with to help your business grow. We have a proven track record of setting up end-to-end tailor-made functioning SSC with great success.



### Industry experience

We have many years extensive experience building high performing teams and business processes and ITO and BPO centers of excellence. We have many years of relevant business, IT, Legal, administration, finance, recruitment and marketing experience which makes for a great fit when looking for a trusted partner.



### Company Culture DNA

It has been proven that integrating clients company culture and DNA when outsourcing is critical to speed up digital transformation initiatives. Therefore, FlexDev makes cultural integration a priority when building out NGDC+ model. Our client's assets are 100% owned by them which enables them to create and build their owned dedicated part of their business.



### Tailor Made

Due to FlexDev's ideal size, this makes us perfect to partner with as we are able to provide an integrated culture and tailored outsource solutions that larger organisations would struggle to deliver. We are flexible with the model we build and agree business objectives to make sure our client hits their business goals and requirements. We are deliberately nimble and flexible so we can cope with the most demanding of our client's needs, while focusing on quality of service to exceed our client's expectations.



### Minimalize Risk

FlexDev will take on any initial risk of establishing the center. Due to our local expertise and knowledge of local business, we are confident we can deliver and so therefore are prepared to take the risk for the first critical steps of a NGDC center build.



### Reduce Costs

Investing in a NGDC center build ultimately drives down cost. Typically, clients will see ROI and significant costs savings within a 12 to 18-month timeframe. Through our model, not only do our clients have their own center, but they also are able to retain and keep top talent with a highly skilled workforce and little attrition. With cost savings that increase significantly over time.

#### POLAND

Baraniaka 6, 61-131 Poznan,  
Poland

t: + 48 791 21 21 24

#### UNITED KINGDOM

1st Floor 85 Great Portland Street London,  
UK W1W 7LT, United Kingdom

+ 44 207 193 8726

#### UNITED STATES OF AMERICA

15000 Market Street, 12th Floor, East Tower,  
Philadelphia, Pennsylvania, 19102 USA

+ 1 215 600 0878

Future-proof Your Business with FlexDev

## FlexDev vs In-House

- 1 Risk Mitigation**  
Less risk for failure.
- 2 Experience**  
Significant experience in starting and optimizing SSC's
- 3 Faster process**  
we adopt agile and lean methodologies.
- 4 Setup**  
We provide legal entity, administration, real estate, recruitment, full management.
- 5 No interruptions**  
Less business interruptions for our clients as business continues to focus on expansion and profit whilst we deliver the back end process.
- 6 Costs**  
Reduce the costs for our clients.

## FlexDev vs Traditional Outsource Model

- 1 Control**  
Customer is always in control
- 2 Single Focus**  
Sharing cultural DNA and experience for one company purpose only.
- 3 Time to market**  
Ability to take a fully operational in-house SSC in months and optimized within 24-36 months
- 4 Tailor Made**  
Uniquely tailored to individual client's needs
- 5 Own assets at the end**  
Agreed IP and talent will belong to your company
- 6 Costs**  
Reduced costs in the long term

For more information Please contact us at [contact@flexdevgroup.com](mailto:contact@flexdevgroup.com)

### POLAND

Baraniaka 6, 61-131 Poznan,  
Poland

t: + 48 791 21 21 24

### UNITED KINGDOM

1st Floor 85 Great Portland Street London,  
UK W1W 7LT, United Kingdom

+ 44 207 193 8726

### UNITED STATES OF AMERICA

15000 Market Street, 12th Floor, East Tower,  
Philadelphia, Pennsylvania, 19102 USA

+ 1 215 600 0878